ROLL NO.

Subject: TELECOMMUNICATION MANGAEMENT

ALCCS

Time: 3 Hours

JUNE 2017

Max. Marks: 100

PLEASE WRITE YOUR ROLL NO. AT THE SPACE PROVIDED ON EACH PAGE IMMEDIATELY AFTER RECEIVING THE QUESTION PAPER. NOTE:

- Question 1 is compulsory and carries 28 marks. Answer any FOUR questions from the rest. Marks are indicated against each question.
- Parts of a question should be answered at the same place.
- Q.1 a. Explain emerged and emerging technologies used in new services of telecommunication.
 - b. Explain signalling in telecommunication systems.
 - c. Discuss the various types of Broadcast Program Strategies. Enlist their merits and demerits
 - d. What are the demographic considerations required in business of broadcasting?
 - e. What are the advantages of DSL and VOIP services?
 - f. What are the security issues in telecom areas?
 - g. What are the risks associated with FDI? Also, discuss global competition issues. (7x4)

Q.2	a. Explain the role of Total Quality Management and Six Sigma as used in Organizational culture.	(9)
	b. Explain the principles of supply and pricing in telecommunication economics. Also describe the factors that can influence supply.	(9)
Q.3	a. What are the competitive business strategies? Explain with suitable examples.	(9)
	b. Explain SWOT model in detail.	(9)
Q.4	a. Explain various marketing cable and enhanced services in cable television in detail.	(9)
	b. Explain the concept of public broadcasting. Why? How?	(9)
Q.5	a. Explain natural monopolies and cyclical patterns of services as the part of public utilities used in Telecommunication Economics.	(9)
	b. Discuss the role of other regulatory bodies and Govt. Dept. in India who act as regulators in telecommunication regulator.	(9)
Q.6	a. Differentiate between telecommunication and media. Why regulation of telecommunication is required.	(9)
	b. Explain the role of telecommunication in rural development.	(9)
Q.7	a. Explain the various security issues in Telecommunication.	(9)
	b. What do you mean by Mobile commerce? Justify, how Mobile Commerce is beyond e-commerce?	(9)