ROLL NO.	
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Code: AT77 Subject: E-COMMERCE

AMIETE - IT

Time: 3 Hours

JUNE 2014

Max. Marks: 100

PLEASE WRITE YOUR ROLL NO. AT THE SPACE PROVIDED ON EACH PAGE IMMEDIATELY AFTER RECEIVING THE QUESTION PAPER.

NOTE: There are 9 Questions in all.

- Question 1 is compulsory and carries 20 marks. Answer to Q.1 must be written in the space provided for it in the answer book supplied and nowhere else.
- The answer sheet for the Q.1 will be collected by the invigilator after 45 minutes of the commencement of the examination.
- Out of the remaining EIGHT Questions answer any FIVE Questions. Each question carries 16 marks.
- Any required data not explicitly given, may be suitably assumed and stated.
- Q.1 Choose the correct or the best alternative in the following:

 (2×10)

- a. By electronic commerce we mean:
 - (A) Commerce of electronic goods
 - **(B)** Commerce which depends on electronics
 - (C) Commerce which is based on the use of internet
 - (D) Commerce which is based on transactions using computers connected by telecommunication network
- b. Electronic Data Interchange is necessary in
 - (A) B2C e-commerce
- (B) C2C e-commerce
- (C) B2B e-commerce
- (**D**) Commerce using internet

- c. A firewall is a
 - (A) wall built to prevent fires from damaging a corporate intranet
 - **(B)** security device deployed at the boundary of a company to prevent unauthorised physical access
 - (C) security device deployed at the boundary of a corporate intranet to protect is from unauthorized access
 - (**D**) device to prevent all accesses from the internet to the corporate intranet
- d. By encryption of a text we mean
 - (A) compressing it
 - (B) expanding it
 - (C) scrambling it to preserve its security
 - (D) hashing it

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- e. The acronym DES stands for
 - (A) Digital Evaluation System
- (B) Digital Encryption Standard
- (C) Digital Encryption System
- (D) Double Encryption Standard
- f. A digital signature is
 - (A) a bit string giving identity of a correspondent
 - (B) a unique identification of a sender
 - **(C)** an authentication of an electronic record by tying it uniquely to a key only a sender knows
 - (D) none of these
- g. In Electronic cash payment
 - (A) a debit card payment system is used
 - (B) a customer buys several electronic coins which are digitally signed by coin issuing bank
 - (C) a credit card payment system is used
 - (D) RSA cryptography is used in the transactions
- h. In cheque payment protocol, the purchase order form is signed by purchaser using
 - (A) his public key
 - **(B)** his private key
 - (C) his private key using his signature hardware
 - (**D**) various public keys
- i. The bank has to have the public keys of all customers in SET protocol as it has to
 - (A) check the digital signature of customers
 - **(B)** communicate with merchants
 - (C) communicate with merchants credit card company
 - **(D)** certify their keys
- j. Hashed message is signed by a sender using
 - (A) his public key

- (B) his private key
- **(C)** receiver's public key
- (**D**) receiver's private key

Answer any FIVE Questions out of EIGHT Questions. Each question carries 16 marks.

Q.2 a. Discuss in brief the advantages and disadvantages of e-commerce.

(8)

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	b.	Discuss e-business model based on the relationship of transaction parties?	(8)
Q.3	a.	Describe the role of broadband technology in e-commerce.	(4)
	b.	What is an Internet Service Provider? Describe any two ISP players in Inc	dia. (6)
	c.	What is XML? Explain where it is used and how it is different from HTM	IL. (6)
Q.4	a.	Explain the difference between e-commerce and traditional commerce.	(4)
	b.	What is e-branding? Describe few parameters to be considered for business when determining e-branding.	online (8)
	c.	Explain Brand-Leveraging marketing strategies.	(4)
Q.5	a.	Explain about digital based electronic payment systems.	(6)
	b.	Discuss the properties of e-cash.	(4)
	c.	Discuss the advantages and disadvantages of digital signature.	(6)
Q.6	a.	What is CRM? How CRM is used in today's scenario?	(8)
	b.	What is e-supply chain management? Discuss the features of supply management.	chain (8)
Q.7	a.	Discuss the seven dimensions of e-commerce strategies in detail.	(8)
	b.	Describe the virtual value chain in e-commerce.	(8)
Q.8	a.	Explain the differences between e-commerce and m-commerce.	(8)
	b.	What is WAP? Why WAP is important?	(8)
Q.9	a.	Elaborate five points of effective web designing.	(10)
	b.	Discuss key factors to identify cyber stalking.	(6)